

Job Title: *Technical Sales Associate***Job Description:**

MODELITHICS, INC., the leading independent provider of simulation models for Radio Frequency and Microwave (RF/MW) devices, seeks a Technical Sales Associate. Minimum requirements include a BS in business or a technical field and sales experience. The ideal candidate would have experience with the RF and microwave electronics industry and have excellent communication and computer skills. U.S. Citizens or permanent residence required.

Email your Word or PDF resume and salary requirements to employment@modelithics.com

Summary of Responsibilities -

The successful candidate will possess good organizational, communication, and computer skills. The Technical Sales Associate will be responsible for tracking, coordinating and assisting with all sales activities of the company. This includes tracking and following up with leads, blueprinting, prospect tracking and development, quote generation and sales follow-up. The Associate may be asked to file quotes and purchase orders, enter related information into spreadsheets or databases, and generate and send invoices. Some level of sales, administrative and/or accounting experience or training is required as is proficiency with most Microsoft Office software programs (Word, Outlook, Excel, PowerPoint) and database software. Good experience with sales lead tracking and CRM software will be a plus.

It is anticipated that the successful candidate will have a bachelor's degree in business or engineering along with the ability to communicate effectively with customers. Depending on company needs at the time of hire and candidate's qualifications and situation, the position may be offered as full-time or start as part-time with full-time potential.

MODELITHICS, INC., is located in beautiful Tampa Bay, FL and anticipates competitive compensation that is negotiable, depending on experience and degree level, with benefits that include vacation, health, life, disability, and retirement plans.