

## **Sales and Applications Engineer - Posting:**

### **Job Description**

MODELITHICS, INC., the leading independent provider of simulation models for Radio Frequency and Microwave (RF/MW) devices, seeks a Sales and Applications Engineer. Position requirements include a Bachelor's degree in Electrical Engineering with RF and microwave focus, or BSEE with minimum 3 years' experience in RF Engineering related technical position, or Master's degree in Electrical Engineering with RF and microwave focus, or MSEE with minimum 2 years' experience in RF engineering related technical position.

Primary job responsibilities include technical support and promotion of Modelithics products and services, including preparation of sales quotations and statements of work. The Sales and Applications Engineer communicates directly with customers, potential customers, vendor partners, Modelithics measurement and modeling engineering team, Engineering Manager, Product Manager, Sales & Marketing Manager as well as the sales team to develop and support sales and marketing of Modelithics products and services. The qualified applicant may potentially participate in customer visits, web meetings, marketing and training videos and teleconferences as needed to provide training and troubleshooting as well as to gather information for service product quotation requests (RFQ's). The Sales and Applications Engineer works with the Sales & Marketing Manager and Engineering team to develop application notes, example projects, papers and video tutorials. Additional responsibilities include working directly with the Product Manager to manage multiple annual software product early access testing phases.

### **This position requires possession of or ability to acquire:**

- Excellent communication and organizational skills
- Strong understanding of Modelithics products and services and the ability to provide software demonstrations, answer technical questions, help with troubleshooting, etc.
- Proficiency with multiple supported simulators (Keysight ADS, NI AWRDE, Keysight Genesys, ANSYS HFSS, Sonnet Suites and Cadence)
- High proficiency with Microsoft Office programs, including Word, Excel, Power Point, and Outlook
- Experience with RF and Microwave Circuit Design simulation tools.
- Experience with Camtasia audio/video recording and editing software

Modelithics is located in beautiful Tampa Bay, FL and anticipates a competitive salary range that is negotiable, depending on experience and degree level, with benefits that include vacation, health, life, disability, and retirement plans.

**Note: U.S. Citizenship or permanent residency is a requirement for this position.**

Email your Word or PDF resume and salary requirements to [careers@modelithics.com](mailto:careers@modelithics.com)

### **Contact Information:**

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